

Cam Smith

EXECUTIVE COACH



Profile

Cam Smith is passionate about working with technical and analytical professionals and helping them evolve into better leaders by changing their mindset and communication skills.

Earlier in his career Cam spent 21 years as an Electrical Engineer in heavy industry, utilities and construction within operations management, strategic business development and executive management roles, at GM and CEO levels.

Since 2012, Cam has been a coach, facilitator, trainer and pitch consultant and brings a wealth of experience helping executives and teams bridge the development gaps that can hold them back.

Industry Experience

- Facilitation, Training, Coaching, Consulting (Leadership and Sales)
- Business Development, Bid Management and Pitch Consulting
- Heavy Industry (Steel Processing)
- Electricity Distribution & Transmission
- Utility Asset Construction & Maintenance.

"Cam facilitates with knowledge, energy and engagement, which I consider second to none."

— Senior Manager,
Financial Services Sector

"Cam is proficient, professional and passionate. He brings to the table a high level of strategic thinking, experience and strong consulting skills."

— Head of Learning and Talent Development,
Banking Sector

EDUCATION

Bachelor of Engineering (Hons)
Electrical & Computer Systems
Monash University (1990 - 1996)

Clients

- Macquarie
- ANZ Bank
- Commonwealth Bank
- Deloitte
- Thomson Reuters
- Bluescope Steel
- Lendlease
- Siemens • Hewlett Packard
- John Holland
- St Vincent's Hospital Group
- Qantas
- Telstra
- Toyota

"Cam is able to dig deep into the behaviours which make you tick. His professionalism and diligence is a credit to him."

— Senior Construction Manager,
Lendlease

"Cam is a very enthusiastic and insightful facilitator. This was the best milestone program I have participated in."

— Associate Director, Deloitte China

